# PLAP 7500 Seminar in Political Psychology Spring 2022

Thursday 2:00–4:30pm Gibson Hall 296

Professor Nicholas Winter 385 Gibson Hall

nwinter@virginia.edu https://www.nicholasjgwinter.com

Zoom office: https://virginia.zoom.us/my/nwinter

office hours: Monday 1–2pm and by appointment

This course is an introduction to a perhaps-idiosyncratic set of topics in political psychology. It focuses primarily on mass political behavior in the American case. We will consider a number of substantive topics, with particular interest in race, gender, and intersectionality. Throughout the term we will pay careful attention to issues of methodology and research design, and the role of reductionism in social science.

Each week you will be required to write a short essay—of about one page—responding to the week's readings. These essays should try to engage a number of the week's readings by doing one or more of the following: juxtaposing and commenting on alternative explanations or approaches to a substantive topic; criticizing the methodologies used and proposing other strategies of research; criticizing the conceptualization and/or measurement of a particular construct; analyzing the implications of a set of findings; suggesting new questions or hypotheses for research; developing similarities and contrasts with arguments or research found in the readings from previous weeks; and so on. More generally, these papers should *contain an argument*, not a summary or description of the readings, and they should engage with rather than simply criticize the work. These papers should be turned in to me by email no later than 8am on Thursday of our scheduled meeting. I will comment (briefly) on them and turn them back at the end of class. These essays will serve as the starting point for our discussion.

Each student will prepare and present a book review at some point during the term. This will involve a close reading of an empirical book (or closely-related set of articles by a single author or group) that we are not reading, and that covers some aspect of political psychology. You will present the work in class, and submit a written book review. More details TBA.

A final research paper will be due at the end of the semester, and each student will present his or her own work during a symposium on the last day of class. You have a great deal of latitude here in terms of topic, objectives, and methodology. The project must deal with some aspect of political psychology and it must be approved in advance. I will ask you to identify and propose a potential topic early in the semester. I hope that this project will serve some concrete purpose beyond the course; for example, as a first cut at a dissertation prospectus or chapter, a master's thesis, a conference paper, an article for submission to a journal, or all of the above.

Grading will be based on weekly participation (quantity weighted by quality of participation 25%), book review (25%) and the final project (50%).

## Readings

Most readings are available through JSTOR and/or other UVa electronic resources; I have included links in the syllabus. Book chapters will be posted to Collab.

There are a couple of books that I have ordered at the bookstore and which are available from Amazon and other retailers. We will read a good bit of these books; they are also among the most centrally important in the field.

Bauer, Nichole M. 2020. The Qualifications Gap. New York: Cambridge University Press.

Kinder, Donald R., and Nathan P. Kalmoe. 2017. *Neither Liberal nor Conservative: Ideological Innocence in the American Public.* Chicago: University of Chicago Press. ISBN: 978-0226452456

Winter, Nicholas J. G. 2008. *Dangerous Frames: How Ideas About Race and Gender Shape Public Opinion*. Chicago: University of Chicago Press.

For many weeks I have listed a set of "Recommended" readings. I do not expect you to read these for class discussion; rather, they are intended to serve as a resource for further investigation.

# **Auditing this Course**

Graduate students are welcome to audit the course. I would advise you to think carefully about your motivation for auditing, however. If you are too busy this term to take the course for credit, consider whether you will really be able to commit the time necessary to get much from it. In the end the decision is yours. Note that auditors must still write and turn in the weekly reaction essays, and must make presentations as described above.

#### JANUARY 20 – INTRODUCTION AND OVERVIEW

#### JANUARY 27 – SUBSTANCE AND METHOD IN POLITICAL PSYCHOLOGY

- Huddy, Leonie, David O. Sears, and Jack S. Levy. 2013. "Introduction: Theoretical Foundations of Political Psychology." In *The Oxford Handbook of Political Psychology: Second Edition*, Oxford: Oxford University Press, 1–22.
- Trawalter, Sophie, D-J Bart-Plange, and Kelly M Hoffman. 2020. "A Socioecological Psychology of Racism: Making Structures and History More Visible." *Current Opinion in Psychology* 32: 47–51.
- Druckman, James, James Kuklinski, and Lee Sigelman. 2009. "The Unmet Potential of Interdisciplinary Research: Political Psychological Approaches to Voting and Public Opinion." *Political Behavior* 31 (4):485-510.
- Goff, Phillip Atiba, and Kimberly Barsamian Kahn. 2013. "How Psychological Science Impedes Intersectional Thinking." *Du Bois Review: Social Science Research on Race* 10(2): 365–84.
- Dupré, John. 1998. "Against Reductionist Explanations of Human Behaviour: John Dupré." *Aristotelian Society Supplementary Volume* 72(1): 153–72.

- Krosnick, Jon A., and Kathleen M. McGraw. 2002. "Psychological Political Science Versus Political Psychology True to Its Name: A Plea for Balance." In *Political Psychology*, ed. Kristen R. Monroe. Mahwah, NJ: Lawrence Erlbaum, 79-94.
- Westen, Drew. 1998. "The Scientific Legacy of Sigmund Freud: Toward a Psychodynamically Informed Psychological Science." Psychological Bulletin 124(3): 333–71.
- Ferree, Myra M., William A. Gamson, Jurgen Gerhards, and Dieter Rucht. 2002. "Four Models of the Public Sphere in Modern Democracies." *Theory and Society* 31 (3):289-324.
- Jordan, Christian H. and Mark P. Zanna. 1999. "How to Read a Journal Article in Social Psychology." In *The Self in Social Psychology*, ed. R. F. Baumeister. Philadelphia: Psychology Press, 461-470.
- Jackman, Simon, and Paul M. Sniderman. 2002. "Institutional Organization of Choice Spaces: A Political Conception of Political Psychology." In *Political Psychology*, ed. Kristen R. Monroe. Mahwah, NJ: Lawrence Erlbaum, 209-24.
- Burns, Nancy. 2007. "Gender in the Aggregate, Gender in the Individual, Gender and Political Action." *Politics and Gender* 3 (1):104-24.
- Sullivan, John L., Wendy M. Rahn, and Thomas C. Rudolph. 2002. "The Contours of Political Psychology: Situating Research on Political Information Processing." In *Thinking About Political Psychology*, ed. James H. Kuklinski. New York: Cambridge University Press, 23-50.
- Winter, David G. 2002. "An Intellectual Agenda for Political Psychology." In *Political Psychology*, ed. Kristen R. Monroe. Mahwah, NJ: Lawrence Erlbaum, 385-98.
- Gordon, Leah N. 2015. From Power to Prejudice: The Rise of Racial Individualism in Midcentury America. University of Chicago Press.
- Gilman, Sander L., and James Thomas. 2016. Are Racists Crazy?: How Prejudice, Racism, and Antisemitism Became Markers of Insanity. NYU Press.

## FEBRUARY 3 – POLITICAL IDEOLOGY

- Converse, Philip E. 1964. "The Nature of Belief Systems in Mass Publics." In *Ideology and Discontent*, ed. David Ernest Apter. New York: Free Press, 206-61. Reprinted Jeffrey Friedman (ed.), *Is Democratic Competence Possible?* A special issue of *Critical Review* 18 (1-3):1-74. http://www.tandfonline.com/doi/pdf/10.1080/08913810608443650
- Kinder, Donald R., and Nathan P. Kalmoe. 2017. *Neither Liberal nor Conservative: Ideological Innocence in the American Public.* Chicago: University of Chicago Press.
- Egan, Patrick J. 2020. "Identity as Dependent Variable: How Americans Shift Their Identities to Align with Their Politics." *American Journal of Political Science* 64(3): 699–716.

- Kinder, Donald R. 1983. "Diversity and Complexity in American Public Opinion." In *Political Science: State of the Discipline*, ed. Ada W. Finifter. Washington, DC: The American Political Science Association, 389–425.
- Barber, Michael, and Jeremy C. Pope. 2019. "Does Party Trump Ideology? Disentangling Party and Ideology in America." *American Political Science Review* 113(1): 38–54.
- Mason, Lilliana. 2018. "Ideologues without Issues: The Polarizing Consequences of Ideological Identities." *Public Opinion Quarterly* 82(S1): 866–87.
- Jost, John T., Christopher M. Federico, and Jaime L. Napier. 2009. "Political Ideology: Its Structure, Functions, and Elective Affinities." *Annual Review of Psychology* 60 (1):307-37.
- Rosenberg, Shawn W. 1988. "The Structure of Political Thinking." *American Journal of Political Science* 32 (3):539-66. http://www.jstor.org/stable/2111236
- Federico, C. M., Hunt, C. V., & Ergun, D. 2009. "Political expertise, social worldviews, and ideology: Translating 'competitive jungles' and 'dangerous worlds' into ideological reality. *Social Justice Research* 22(xx): 259–279.
- Friedman, Jeffrey (ed.). 2006. Is Democratic Competence Possible? A special issue of Critical Review 18 (1-3).
- Conover, Pamela Johnston, and Stanley Feldman. 1981. "The Origins and Meaning of Liberal/Conservative Self-Identifications." *American Journal of Political Science* 25 (4):617-45.
- Rankin, I., Jost, J.T., & Wakslak, C.J. (2009). <u>System justification and the meaning of life: Are the existential benefits of ideology distributed unevenly across racial groups?</u> <u>Social Justice Research</u>, 22, 312-333.
- Janoff-Bulman, R. (2009). To provide or protect: Motivational bases of political liberalism and conservatism. *Psychological Inquiry*, 20, 120-128.
- Lane, Robert Edwards. 1962. *Political Ideology: Why the American Common Man Believes What He Does.* New York: Free Press.
- Gerber, Alan S., Gregory A. Huber, David Doherty, Conor M. Dowling, and Shang E. Ha. 2010. "Personality and Political Attitudes: Relationships across Issue Domains and Political Contexts." *American Political Science Review* 104 (1):111-3.
- Tetlock, Philip E. 1984. "Cognitive Style and Political Belief Systems in the British House of Commons." *Journal of Personality and Social Psychology* 46 (2):365-75.

# FEBRUARY 10 - IDENTITY: SOCIAL AND POLITICAL

- Campbell, Angus, Philip E. Converse, Warren E. Miller, and Donald E. Stokes. 1960. "Membership in Social Groupings." In *The American Voter*, New York: John Wiley and Sons, 295–332.
- Huddy, Leonie. 2013. "From Group Identity to Political Cohesion and Commitment." In *The Oxford Handbook of Political Psychology*, eds. Leonie Huddy, David O. Sears, and Jack S. Levy. New York: Oxford University Press, 737–73.
- Suhay, Elizabeth. 2015. "Explaining Group Influence: The Role of Identity and Emotion in Political Conformity and Polarization." *Political Behavior* 37(1): 221–51.
- Klar, Samara. 2018. "When Common Identities Decrease Trust: An Experimental Study of Partisan Women." *American Journal of Political Science* 62(3): 610–22.
- Dawson, Michael C. 1994. "The Politicization of African-American Racial Group Interests." In *Behind the Mule:* Race and Class in African-American Politics, Princeton, NJ: Princeton University Press, 45–63.

- Huddy, Leonie. 2018. "The Group Foundations of Democratic Political Behavior." Critical Review 30(1-2): 71-86.
- Munis, B. Kal. 2020. "Us Over Here Versus Them Over There...Literally: Measuring Place Resentment in American Politics." *Political Behavior* (online first). <a href="https://doi.org/10.1007/s11109-020-09641-2">https://doi.org/10.1007/s11109-020-09641-2</a>.
- Young, Iris Marion. 1994. "Gender as Seriality: Thinking about Women as a Social Collective." Signs 19(3): 713–38.
- Huddy, Leonie. 2001. "From Social to Political Identity: A Critical Examination of Social Identity Theory." *Political Psychology* 22(1): 127–56.
- Dupree, Emily. 2018. "A Social Location Theory of Gender." In *The Empire of Disgust: Prejudice, Discrimination, and Policy in India and the US*, eds. Zoya Hasan, Aziz Z. Huq, Martha C. Nussbaum, and Vidhu Verma. New York: Oxford University Press, 82–103.
- McClain, Paula D., Jessica D. Johnson Carew, Eugene Walton, and Candis S. Watts. 2009. "Group Membership, Group Identity, and Group Consciousness: Measures of Racial Identity in American Politics?" *Annual Review of Political Science* 12(1): 471–85.
- "Dialogue: Linked Fate and the Politics of Groups and Identities." 2019. *Politics, Groups, and Identities* 7(3): 610–694.
- Monroe et. al. 2000. "The Psychological Foundations of Identity Politics: A Review of the Literature." *Annual Review of Political Science* 3:419-447
- Klar, Samara, Heather Madonia, and Monica C. Schneider. 2014. "The Influence of Threatening Parental Primes on Mothers' versus Fathers' Policy Preferences." *Politics, Groups, and Identities* 2(4): 607–23.
- Chong, Dennis, and Reuel Rogers. 2005. "Racial Solidarity and Political Participation." *Political Behavior* 27(4): 347–74.

## FEBRUARY 17 – WHITE IDENTITY

- Jardina, Ashley. 2021. "In-Group Love and Out-Group Hate: White Racial Attitudes in Contemporary U.S. Elections." *Political Behavior* 43(4): 1535–59.
- Cole, Geneva. 2020. "Types of White Identification and Attitudes About Black Lives Matter." *Social Science Quarterly* 101(4): 1627–33.
- Pérez, Efrén O. et al. forthcoming. "The Politics in White Identity: Testing a Racialized Partisan Hypothesis." *Political Psychology* (online first). <a href="http://onlinelibrary.wiley.com/doi/abs/10.1111/pops.12788">http://onlinelibrary.wiley.com/doi/abs/10.1111/pops.12788</a>.
- Armaly, Miles T., and Adam M. Enders. 2021. "Why Me?' The Role of Perceived Victimhood in American Politics." *Political Behavior*. (online first). https://doi.org/10.1007/s11109-020-09662-x.
- Sawaoka, Takuya, Brent L. Hughes, and Nalini Ambady. 2015. "Power Heightens Sensitivity to Unfairness Against the Self." *Personality And Social Psychology Bulletin* 41(8): 1023–35.

- Jardina, Ashley. 2019. White Identity Politics. Cambridge, UK: Cambridge University Press.
- Jardina, Ashley, Nathan Kalmoe, and Kimberly Gross. 2021. "Disavowing White Identity: How Social Disgust Can Change Social Identities." *Political Psychology* n/a(n/a).
- Yadon, Nicole, and Mara C. Ostfeld. 2020. "Shades of Privilege: The Relationship Between Skin Color and Political Attitudes Among White Americans." *Political Behavior* 42(4): 1369–92.
- Branscombe, Nyla R., Michael T. Schmitt, and Kristin Schiffhauer. 2007. "Racial Attitudes in Response to Thoughts of White Privilege." *European Journal of Social Psychology* 37(2): 203–15.
- Phillips, L. Taylor, and Brian S. Lowery. 2015. "The Hard-Knock Life? Whites Claim Hardships in Response to Racial Inequity." *Journal of Experimental Social Psychology* 61: 12–18.
- Onyeador, Ivuoma N. et al. 2020. "Disrupting Beliefs in Racial Progress: Reminders of Persistent Racism Alter Perceptions of Past, But Not Current, Racial Economic Equality." *Personality and Social Psychology Bulletin*: 014616722094262.
- Phillips, L. Taylor, and Brian S. Lowery. 2018. "Herd Invisibility: The Psychology of Racial Privilege." *Current Directions in Psychological Science* 27(3): 156–62.
- Pierce, Jennifer L. 2003. "Racing for Innocence': Whiteness, Corporate Culture, and the Backlash Against Affirmative Action." *Qualitative Sociology* 26(1): 53–70.
- Strolovitch, Dara Z., Janelle S. Wong, and Andrew Proctor. 2017. "A Possessive Investment in White Heteropatriarchy? The 2016 Election and the Politics of Race, Gender, and Sexuality." *Politics, Groups, and Identities* 5(2): 353–63.
- Craig, Maureen A., and Jennifer A. Richeson. 2014. "More Diverse Yet Less Tolerant? How the Increasingly Diverse Racial Landscape Affects White Americans' Racial Attitudes." *Personality And Social Psychology Bulletin* 40(6): 750–61.
- Cramer, Katherine J. 2016. *The Politics of Resentment: Rural Consciousness in Wisconsin and the Rise of Scott Walker*. Chicago: University of Chicago Press.
- Berry, Justin A., David Ebner, and Michelle Cornelius. 2019. "White Identity Politics: Linked Fate and Political Participation." *Politics, Groups, and Identities* 0(0): 1–19.

# FEBRUARY 24 – MEANING AND MEASUREMENT OF WHITE RACIAL ATTITUDES

- Kinder, Donald R., and Lynn M. Sanders. 1996. "Subtle Prejudice for Modern Times." In *Divided by Color: Racial Politics and Democratic Ideals*, Chicago: University of Chicago Press, 92–127.
- Kinder, Donald R., and Lynn M. Sanders. 1996. "More on the Meaning and Measurement of Prejudice." In *Divided by Color: Racial Politics and Democratic Ideals*, Chicago: University of Chicago Press, 291–94.
- Westermeyer, William H. 2018. "Progressives' Plantation: The Tea Party's Complex Relationship with Race." In *Political Sentiments and Social Movements: The Person in Politics and Culture*, Culture, Mind, and Society, eds. Claudia Strauss and Jack R. Friedman. Cham: Springer International Publishing, 61–89.
- DeSante, Christopher D., and Candis Watts Smith. 2020. "Less Is More: A Cross-Generational Analysis of the Nature and Role of Racial Attitudes in the Twenty-First Century." *The Journal of Politics* 82(3): 967–80.
- Engelhardt, Andrew M. 2021. "Generational Persistence in the Nature of White Racial Attitudes." *Public Opinion Quarterly* 85(3): 887–99.

# Book review: Haley

Lavine, Howard, Christopher D. Johnston, and Marco R. Steenbergen. 2012. *The Ambivalent Partisan: How Critical Loyalty Promotes Democracy*. New York: Oxford University Press.

- Brown, Roger. 1965. "The Authoritarian Personality and the Organization of Attitudes." In *Social Psychology*, New York: Free Press, 477–546.
- Enders, Adam M. 2021. "A Matter of Principle? On the Relationship Between Racial Resentment and Ideology." *Political Behavior* 43(2): 561–84.
- Barbalet, J. M. 1998. *Emotion, Social Theory, and Social Structure: A Macrosociological Approach*. Cambridge: Cambridge University Press. Chapter 6, "Rights, resentment, and vengefulness"
- Bonilla-Silva, Eduardo, and Tyrone A. Forman. 2000. "I Am Not a Racist But...': Mapping White College Students' Racial Ideology in the USA." *Discourse & Society* 11(1): 50–85.
- Carolan, Michael. 2020. "They Say They Don't See Color, but Maybe They Should! Authoritarian Populism and Colorblind Liberal Political Culture." *The Journal of Peasant Studies* 0(0): 1–25.
- Moore, Stephen. 2020. "The Road to Hell: Race, Paternalism, and Political Behavior" Paper presented at the Annual Meeting of the American Political Science Association <a href="https://www.steventhomasmoore.com/">https://www.steventhomasmoore.com/</a> files/ugd/b24fa6 52b8c3a8dba14576a5f46a609d19c434.pdf

## MARCH 3 - WHITE RACIAL ATTITUDES II: THE IMPLICIT/EXPLICIT MODEL

- Devine, Patricia G. et al. 2002. "The Regulation of Explicit and Implicit Race Bias: The Role of Motivations to Respond without Prejudice." *Journal of Personality and Social Psychology* 82(5): 835–48.
- Mendelberg, Tali. 2001. *The Race Card: Campaign Strategy, Implicit Messages, and the Norm of Equality.* Princeton, NJ: Princeton University Press. Chapters 4 & 6 (111–133 & 169–190)
- Valentino, Nicholas A., Vincent L. Hutchings, and Ismail K. White. 2002. "Cues That Matter: How Political Ads Prime Racial Attitudes during Campaigns." *American Political Science Review* 96(1): 75–90.
- White, Ismail K. 2007. "When Race Matters and When It Doesn't: Racial Group Differences in Response to Racial Cues." *American Political Science Review* 101(2): 339–54.
- Reny, Tyler T., Ali A. Valenzuela, and Loren Collingwood. 2020. "No, You're Playing the Race Card': Testing the Effects of Anti-Black, Anti-Latino, and Anti-Immigrant Appeals in the Post-Obama Era." *Political Psychology* 41(2): 283–302.

## **Book Review: Jacob**

Condon, Meghan, and Amber Wichowsky. 2020. *The Economic Other: Inequality in the American Political Imagination*. Chicago, IL: University of Chicago Press.

- Tajfel, Henri. 1981. *Human Groups and Social Categories: Studies in Social Psychology*. New York: Cambridge University Press.
- Hopkins, Daniel J. 2021. "The Activation of Prejudice and Presidential Voting: Panel Evidence from the 2016 U.S. Election." *Political Behavior* 43(2): 663–86.
- Valentino, Nicholas A., Fabian G. Neuner, and L. Matthew Vandenbroek. 2018. "The Changing Norms of Racial Political Rhetoric and the End of Racial Priming." *The Journal of Politics* 80(3): 757–71.
- Newman, Benjamin et al. 2020. "The Trump Effect: An Experimental Investigation of the Emboldening Effect of Racially Inflammatory Elite Communication." *British Journal of Political Science*: 1–22.
- Trawalter, Sophie and Jenessa R. Shapiro. 2010. "Racial Bias and Stereotyping: Interpersonal Processes," In *Handbook of Implicit Social Cognition*, ed. Bertram Gawronski and B. Keith Payne. New York: Guilford, 375-391.
- Hutchings, Vincent L., Vanessa Cruz Nichols, LaGina Gause, and Spencer Piston. 2021. "Whitewashing: How Obama Used Implicit Racial Cues as a Defense Against Political Rumors." *Political Behavior* 43(3): 1337–60.
- Huddy, Leonie. 2004. "Contrasting Theoretical Approaches to Intergroup Relations." *Political Psychology* 25 (6):947-67.
- Gilens, Martin. 1999. Why Americans Hate Welfare: Race, Media, and the Politics of Antipoverty Policy. Chicago: University of Chicago Press.
- Kinder, Donald R., and Lynn M. Sanders. 1996. *Divided by Color: Racial Politics and Democratic Ideals*. Chicago: University of Chicago Press.
- Dasgupta, Nilanjana, and Luis M. Rivera. 2006. "From Automatic Antigay Prejudice to Behavior: The Moderating Role of Conscious Beliefs About Gender and Behavioral Control." *Journal of Personality and Social Psychology* 91 (2):268-80.
- Huber, Gregory A., and John S. Lapinski. 2006. "The 'Race Card' Revisited: Assessing Racial Priming in Policy Contests." American Journal of Political Science 50(2): 421–40.

- Mendelberg, Tali. 2008. "Racial Priming Revived." Perspectives on Politics 6(1): 109–23.
- Huber, Gregory A., and John S. Lapinski. 2008. "Testing the Implicit-Explicit Model of Racialized Political Communication." Perspectives on Politics 6(01): 125–34.
- Mendelberg, Tali. 2008. "Racial Priming: Issues in Research Design and Interpretation." *Perspectives on Politics* 6(1): 135–40.
- Tesler, Michael. 2017. "Racial Priming with Implicit and Explicit Messages." In Oxford Research Encyclopedia of Politics, New York: Oxford University Press.

## MARCH 17 - EMOTION I: INTRODUCTION, FEAR, ANXIETY

- Herzog, Don. 1998. "The Politics of Emotion." In *Poisoning the Minds of the Lower Orders*, Princeton, NJ: Princeton University Press, 202–43.
- Barbalet, J. M. 1998. "Class and Resentment." In *Emotion, Social Theory, and Social Structure: A Macrosociological Approach*. Cambridge: Cambridge University Press. Chapter 3.
- Brader, Ted. 2005. "Striking a Responsive Chord: How Political Ads Motivate and Persuade Voters by Appealing to Emotions." *American Journal of Political Science* 49(2): 388–405.
- Banks, Antoine J., and Heather M. Hicks. 2016. "Fear and Implicit Racism: Whites' Support for Voter ID Laws." *Political Psychology* 37(5): 641–58.
- Brader, Ted, Nicholas A. Valentino, and Elizabeth Suhay. 2008. "What Triggers Public Opposition to Immigration? Anxiety, Group Cues, and Immigration Threat." *American Journal of Political Science* 52(4): 959–78.

# Recommended

- Lerner, Jennifer S., and Dacher Keltner. 2000. "Beyond Valence: Toward a Model of Emotion-Specific Influences on Judgement and Choice." *Cognition and Emotion* 14(4): 473–93.
- Marcus, George E., Nicholas A. Valentino, Pavlos Vasilopoulos, and Martial Foucault. 2019. "Applying the Theory of Affective Intelligence to Support for Authoritarian Policies and Parties." *Political Psychology* 40(S1): 109–39.
- Haidt, Jonathan. 2001. "The Emotional Dog and Its Rational Tail: A Social Intuitionist Approach to Moral Judgment." *Psychological Review* 108(4): 814–34.
- Lerner, Jennifer and Dacher Keltner. 2001. "Fear, anger, and risk." Journal of Personality and Social Psychology, 81, 1.
- Valentino, N., V. Hutchings, A. Banks, and A. Davis. 2008. "Is a Worried Citizen a Good Citizen? Emotions, Political Information Seeking, and Learning via the Internet. Political Psychology. Available on JSTOR.
- Lerner, Jennifer S., Ye Li, Piercarlo Valdesolo, and Karim S. Kassam. 2015. "Emotion and Decision Making." Annual Review of Psychology 66(1): 799–823.
- Small, Deborah A., and Jennifer S. Lerner. 2008. "Emotional Policy: Personal Sadness and Anger Shape Judgments about a Welfare Case." Political Psychology 29(2): 149–68.
- Bodenhausen, Galen V., Lori A. Sheppard, and Geoffrey P. Kramer. 1994. "Negative Affect and Social Judgment: The Differential Impact of Anger and Sadness." *European Journal of Social Psychology* 24(1): 45–62.
- Small, Deborah A., Jennifer S. Lerner, and Baruch Fischhoff. 2006. "Emotion Priming and Attributions for Terrorism: Americans' Reactions in a National Field Experiment." Political Psychology 27(2): 289–98.
- Gadarian, Shana K. 2010. "The Politics of Threat: How Terrorism News Shapes Foreign Policy Attitudes." *The Journal of Politics* 72(2): 469–83.
- Sparks, Holloway. 2015. "Mama Grizzlies and Guardians of the Republic: The Democratic and Intersectional Politics of Anger in the Tea Party Movement." *New Political Science* 37(1): 25–47.
- Lyman, Peter. 2004. "The Domestication of Anger: The Use and Abuse of Anger in Politics." *European Journal of Social Theory* 7(2): 133–47.
- TenHouten, Warren D. 2007. A General Theory of Emotions and Social Life. London; New York: Routledge.
- Clore, Gerald L., and Andrew Ortony. 2008. "Appraisal Theories: How Cognition Shapes Affect into Emotion." In *Handbook of Emotions*, ed. Michael Lewis et al. 3rd ed. New York: Guilford Press, 628-42.

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- Brader, Ted. 2006. Campaigning for Hearts and Minds: How Emotional Appeals in Political Ads Work. Chicago: University of Chicago Press.
- Neuman, W. Russell, George E. Marcus, Ann N. Crigler, and Michael MacKuen. 2007. *The Affect Effect: Dynamics of Emotion in Political Thinking and Behavior*. Chicago: University of Chicago Press.
- Hartmann, G. W. 1936. A field experiment on the comparative effectiveness of 'emotional' and 'rational' political leaflets in determining election results. *The Journal of Abnormal and Social Psychology* 31:99-114.
- Ekman and Davidson (eds.) 1994. The Nature of Emotion. New York: Oxford University Press.
- Marcus, George E., Michael MacKuen, Jennifer Wolak, and Luke Keele. 2006. "The Measure and Mismeasure of Emotion." In *Feeling Politics: Emotion in Political Information Processing*, ed. David P. Redlawsk. New York: Palgrave Macmillan, 31-45.
- Kinder, Donald R. 1994. "Reason and Emotion in American Political Life." In *Beliefs, Reasoning, and Decision Making: Psycho-Logic in Honor of Bob Abelson*, ed. Roger C. Schank, and Ellen Langer. Hillsdale, NJ: Lawrence Erlbaum, 277-314.
- Marcus et al., Affective Intelligence and Political Judgment.
- Ladd, Jonathan M., and Gabriel S. Lenz. 2008. "Reassessing the Role of Anxiety in Vote Choice." *Political Psychology* 29(2):275-96. http://www.jstor.org/stable/20447115
- Stroud, Laura R., Jack Glaser, and Peter Salovey. 2006. "The Effects of Partisanship and Candidate Emotionality on Voter Preference." *Imagination, Cognition, and Personality* 25(1): 25-44.
- Kaplan, Jonas T., Joshua Freedman, and Marco Iacoboni. 2007. "Us Versus Them: Political Attitudes and Party Affiliation Influence Neural Response to Faces of Presidential Candidates: The Perception of Emotion and Social Cues in Faces." *Neuropsychologia* 45(1):55-64.
- Hitchon J. C., Chang C., and Harris R. 1997. "Should Women Emote? Perceptual Bias and Opinion Change in Response to Political Ads for Candidates of Different Genders." *Political Communication* 14(1):49-69.

# MARCH 24 - EMOTION II: ANGER AND DISGUST

- Phoenix, Davin L. 2020. "Black Hope Floats: Racial Emotion Regulation and the Uniquely Motivating Effects of Hope on Black Political Participation." *Journal of Social and Political Psychology* 8(2): 662–85.
- Banks, Antoine J., Ismail K. White, and Brian D. McKenzie. 2019. "Black Politics: How Anger Influences the Political Actions Blacks Pursue to Reduce Racial Inequality." *Political Behavior* 41(4): 917–43.
- Banks, Antoine J. 2014. "The Public's Anger: White Racial Attitudes and Opinions Toward Health Care Reform." *Political Behavior* 36(3): 493–514.
- Kam, Cindy D., and Beth A. Estes. 2016. "Disgust Sensitivity and Public Demand for Protection." *The Journal of Politics* 78(2): 481–96.
- Clifford, Scott, and Spencer Piston. 2017. "Explaining Public Support for Counterproductive Homelessness Policy: The Role of Disgust." *Political Behavior* 39(2): 503–25.
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# MARCH 31 – PARTISAN HATRED AND POLARIZATION

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#### **Book Review: Claire**

Mason, Lilliana. 2018. *Uncivil Agreement: How Politics Became Our Identity*. Chicago, IL: The University of Chicago Press.

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## APRIL 7 – NO CLASS

## **APRIL 14 – SEXISM AND GENDER STEREOTYPES**

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# APRIL 21 – POLITICAL CANDIDATE GENDER/SEX

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Brooks, Deborah Jordan. 2011. "Testing the Double Standard for Candidate Emotionality: Voter Reactions to the Tears and Anger of Male and Female Politicians." *Journal of Politics* 73(2): 597–615.

Book Review: Yuji

Kertzer, Joshua. 2016. Resolve in International Politics. New York: Princeton University Press.

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Brooks, Deborah Jordan. 2013. *He Runs, She Runs: Why Gender Stereotypes Do Not Harm Women Candidates*. Princeton, NJ: Princeton University Press.

Lawless, Jennifer L. and Danny Hayes. 2016. Women on the Run: Gender, Media, and Political Campaigns in a Polarized Era. New York: Cambridge University Press.

# APRIL 28 – DANGEROUS FRAMES AT 14

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